



Find Your Networks Worksheet

Unlock the Power of Fundraising Connections

PERSONAL Write down who to contact and how (reach out by phone, email, social media, letter writing, other fundraising events)

Family	<p>Go beyond your immediate family</p> <ul style="list-style-type: none"> • Who did you see at the last holiday party or reunion? 	
Friends	<p>Include friends from other times of your life</p> <ul style="list-style-type: none"> • Grade school, high school, college, graduate programs <p>Informal groups or clubs</p> <ul style="list-style-type: none"> • Book clubs, poker night, community groups, intramural sports groups 	
Distant Connections	<p>Review wedding or shower guest lists</p> <p>Your holiday card list</p> <p>Sorority/fraternity sisters/brothers</p> <p>Anyone who you recently supported in a fundraising event</p>	
Community	<p>How are you involved in your community?</p> <ul style="list-style-type: none"> • Volunteer in community activities • Your children's activities • Civic or religious organizations • Facebook groups or social media groups for your community 	
Daily Activities	<p>What does your average day or weekend look like?</p> <p>What businesses do you frequent?</p> <ul style="list-style-type: none"> • Grocery stores, dry cleaners, gyms, salons and doctors 	

PROFESSIONAL Write down who to contact and how (reach out by phone, email, social media, letter writing, other fundraising events)

Co-Workers	<p>Ask outside your department or direct contact</p> <ul style="list-style-type: none"> • Outlook contacts, office directory <p>Former co-workers</p>	
Business Contacts	<p>Who do you regularly interact with?</p> <ul style="list-style-type: none"> • Clients, partners, vendors <p>Informal groups or clubs</p>	
Professional Groups	<p>Review your LinkedIn network</p> <p>Any other organizations you meet with regularly</p> <ul style="list-style-type: none"> • Chamber of commerce <p>Networking groups</p> <ul style="list-style-type: none"> • Industry and professional development groups 	